

GLOBAL TRAINING PROGRAMME


FORM 1 APPLICATION FORM: GLOBAL TRAINING PROGRAMME

REFERENCIA: EHU35


CORPORATIVE INFORMATION			
Name of the company		Schrott24 GmbH (Metaloop)	
Contact Person		Mila Istenich	Email:
Location	Country	Austria	
	City	Graz	
	Address	Puchstraße 17	
Sector		International Trade, IT, Recycling	
PROPOSED INTERNSHIP INFORMATION			
Number of trainees to host (in case you want more than 1 trainee, indicate the different departments where they will work)		2 (1 - Sales & Marketing, 1 - Product Design & UX or Software Development)	
Extension time (extra months and salary) OPTIONAL SEE DOCUMENT: "FORM 2_Global Training 2023 extension preliminary agreement"	Extra months	6	
	Monthly payment for extra months (between 0-1600€/month)	1500€ gross/month	
INTERNSHIP/PLACEMENT INFORMATION			
Department		Sales & Marketing and Product Design & UX/or Software Development	
Description of project/activities		<p>1 x Sales & Marketing Team: Conduct comprehensive market research for business development purposes, analyzing Spain and LATAM's metal recycling industry landscape, identifying new business and market opportunities.</p> <p>Provide marketing support for the Spanish speaking market by translating from ENG and creating original marketing content in Spanish. Industry events support.</p> <p>Offer sales support and back-office assistance, including verifying and maintaining sales documentation, ensuring smooth operations and efficient customer service</p> <p>1 x Technical Team (Product Design & UX or Software Development)</p> <p>Product Design & UX Collaborate with product managers, developers, and other designers to define and implement solutions for the product direction , visuals, and UX experience</p>	

	<p>Assist in the development and maintenance of design guidelines, small designs and update our brand book</p> <p>Conducting user research and usability testing to gather insights</p> <p>Software Development Team: Front End development using Javascript and React</p> <p>Backend development using NodeJS</p>
COMPETENCES, SKILLS and EXPERIENCE REQUIREMENTS	
<p>Requested profile(s) information (Studies, previous experience, language skills, other skills...)</p>	<p>Studies</p> <p>Sales & Marketing: Linguistics/Language, Marketing, Business or any other studies (the interest in learning is the key)</p> <p>Product Design & UX team: Digital Arts, Marketing or Design/Design, Product Design, Computer science or similar background</p> <p>Software Development Team: Computer Science Degree</p>
	<p>Language skills</p> <p>We are an international company with English as the main company language. Any additional languages are a plus, but not required.</p>
	<p>Other (professional experience, software, other skills...)</p> <p>Sales & Marketing Team: Strong online research skills Desire to learn the new topic with the details (metal recycling) Strong communication skills Diligence and operational excellent Openness to learn, taking initiative, resourcefulness, good time management Tech-savvy</p> <p>Any Marketing and content creation background is welcomed Microsoft Excel/Google Sheets is a plus</p> <p>Product & UX Design team: A genuine interest in design, user experience, and/or product management A mindset for innovation and creativity Ability to work well in a team environment, collaborate with cross-functional teams including designers, developers, product managers, and others Being open to learning new tools, technologies, and methodologies</p> <p>Software Development Team: Javascript, React and/or NodeJS Readiness to work with the agile methodologies and new tools Willingness to work in an international environment and redistributed teams Openness to learn, taking initiative, resourcefulness, good time management</p>

Other commentaries	Trainees will be integrated in the existing teams and will have permanent supervision and communication with seniors in the company. They will have a chance to experience working in international, cross-functional teams.
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COMPANY/INSTITUTION	SIGNATURE	DATE
REPRESENTATIVE : Jan Pannenbäcker, CEO		2024-05-15

INFORMATION ABOUT THE COMPANY/INSTITUTION

LOGO	
WEBSITE	https://www.metalloop.com
INFORMATION ABOUT THE CITY AND THE AREA WHERE THE COMPANY/INSTITUTION IS LOCATED (General information about SECURITY, ACCOMODATION, PUBLIC TRANSPORT...)	<p> http://www.graz.at Graz is the capital city of the Austrian state of Styria and second-largest city in Austria after Vienna. Graz is known as a college and university city, with four colleges and four universities. Combined, the city is home to more than 60,000 students, many of which are international, making it a great choice to experience an exciting student life. </p> <p> Graz also has a lot to offer in terms of cultural events and sights, its historic center (Altstadt) is one of the best-preserved city centers in Central Europe. Nature lovers are sure to enjoy the many parks, and beautiful nature surrounding the city. The location of the city is also great for weekend trips to Vienna, Croatia, Italy, Slovenia, Germany. </p> <p> The company is located in the district of Puntigam, the newest district of Graz, where a big part of the industry of Graz is situated. The area has a very good connection to the public transportation network of Graz with its buses, trams and trains. </p> <p> Austria is a very safe nation with a low crime rate and violent crime is rare. Accommodation in Graz can be easily found for students and young professionals. It has a huge range of flats and rooms to offer. Average rent for accommodation is ca 14 EUR per m², prices for a room in student residences start from 200 euros. </p>
GENERAL INFORMATION ABOUT THE COMPANY/INSTITUTION	<p> Schrott24 (Metalloop) was founded in 2016 in Graz, where it is Headquartered. Since then, our company has established itself as the largest digital trading platform for scrap metal. </p> <p> Metalloop has been named as part of FT1000 Europe's fastest growing companies 3 years in a row. </p> <p> We help scrap dealers, recyclers and factories to increase their capacity utilization and acquire new suppliers. We now have logistics and recycling partners across Europe. </p> <p> Spain is the key market we are expanding in 2024 and 2025, and we hired additional </p>

	employees for our Operations and Sales there already. Also, we have a presence in LATAM, which is a growing market for us.
SIZE OF THE COMPANY (EMPLOYEES)	55 employees in 10 countries, incl. 10 in Spain.
NUMBER OF PEOPLE AT THE DEPARTMENT WHERE THE TRAINEESHIP WILL TAKE PLACE	Sales & Marketing team - 12 people Software Development Team - 10 people Product & Design - 10 people
MAIN ACTIVITY OF THE COMPANY/INSTITUTION	Metaloop provides an all-in-one solution for scrap metal. Using the Metaloop platform our clients receive our full support in buying and selling metal scrap. We work closely with top recyclers and smelters to ensure the most value for our client. Our global service extends beyond just quality materials and competitive prices, we manage the entire process, allowing clients to focus on their core business.
A BRIEF EXPLANATION OF MAIN PROJECTS	Metaloop digitizes and simplifies the entire process of managing metal scrap, ensuring seamless operations, and providing clients with tailor-made, unbeatable offers.
PREVIOUS COLLABORATION IN INTERNSHIP/TRAINING PROGRAMMES?	We have been participating in the Global Training program for over 5 years. and hosted multiple interns, of which 4 are our current permanent employees. 2 x in Software Development (both working remote from the Basque Country) 2 x in Sales & Business Development (1 x remote from the Basque Country, 1 x from Graz). We have also been participating in AIESEC Internship Programs so our team is well versed in training students and professionals at the start of their careers. The energy and curiosity they bring is always welcome, making the Metaloop office in Graz a vibrant place.
OTHER COMMENTARIES	