

GLOBAL TRAINING PROGRAMME

FORM 1 APPLICATION FORM: GLOBAL TRAINING PROGRAMME


REFERENCIA: EHU25



CORPORATIVE INFORMATION			
Name of the company		MeltPrep GmbH	
Contact Person		Valentina Troiss	Email: _____
Location	Country	Austria	
	City	Graz	
	Address	Nikolaiplatz 4/3, 8020 Graz	
Sector		Laboratory Equipment Manufacturer	
PROPOSED INTERNSHIP INFORMATION			
Number of trainees to host (in case you want more than 1 trainee, indicate the different departments where they will work)		2 Trainees in Marketing and Operations 2 Trainees in Engineering	
Extension time (extra months and salary) OPTIONAL SEE DOCUMENT: "FORM 2_Global Training 2023 extension preliminary agreement"	Extra months	6	
	Monthly payment for extra months (between 0-1600€/month)	1600€/month	
INTERNSHIP/PLACEMENT INFORMATION			
Department		Marketing and Operations or Engineering	
Description of project/activities		<p>MeltPrep is seeking for highly motivated students, who can contribute with their abilities gained during the studies in the field of Engineering / Accounting and Marketing.</p> <p>The field of activity of the <u>marketing & operations internship</u> is targeted online marketing, market research and organizational tasks. Additional task fields will be creation of further marketing material and graphical design as well as participation in international fairs to promote our products (optional).</p> <p>The field of activity of the <u>engineering internship</u> is research and development to expand our product portfolio. Examples of possible tasks are: 3d printing, developing prototypes, sample preparation with the VCM Technology, participation in international fairs (optional).</p>	
COMPETENCES, SKILLS and EXPERIENCE REQUIREMENTS			
Requested profile(s) information (Studies, previous experience, language skills, other skills...)	Studies	<p><u>Engineering</u>: major in mechanical/chemical/pharmaceutical engineering, high level of social competence, CAD or programming skills beneficial, English C1 written and spoken</p> <p><u>Marketing & Operations</u>: major in marketing/sales/management, high level of social competence, english C1 written and spoken</p>	
	Language skills	english C1 written and spoken	

	Other <i>(professional experience, software, other skills...)</i>	
Other commentaries		

COMPANY/INSTITUTION	SIGNATURE	DATE
REPRESENTATIVE : Daniel Treffer	MeltPrep GmbH 	06.05.2024

INFORMATION ABOUT THE COMPANY/INSTITUTION

LOGO	
WEBSITE	www.meltrep.com
INFORMATION ABOUT THE CITY AND THE AREA WHERE THE COMPANY/INSTITUTION IS LOCATED (General information about SECURITY, ACCOMODATION, PUBLIC TRANSPORT...)	<p>Styria is a state or Bundesland, located in the southeast of Austria.</p> <p>Graz is the capital of Styria and the second-largest city in Austria after Vienna. Graz has a population of about 400.000 people. Graz has a long tradition as a "university town": Its six universities have more than 44,000 students. Its "Old Town" is one of the best-preserved city centres in Central Europe.</p> <p>An extensive public transport network makes Graz an easy city to navigate without a car. The city has a comprehensive bus network, complementing the Graz tram network consisting of eight lines. Four lines pass through the new underground tram stop at the main railway station (Hauptbahnhof) and on to the old town before branching out. Furthermore, there are seven night-time bus routes, although these run only at weekends and on evenings preceding public holidays.</p>
GENERAL INFORMATION ABOUT THE COMPANY/INSTITUTION	MeltPrep is a young Graz based startup which was founded in the beginning of 2016. We have international customers in Asia, Europe and the United States of America. Our tools accelerate the research in the pharmaceutical drug development by cutting down the preparation time and material inputs. To expand our product portfolio continuously, we are using additive manufacturing to prototype new solutions.
SIZE OF THE COMPANY (EMPLOYEES)	16
NUMBER OF PEOPLE AT THE DEPARTMENT WHERE THE TRAINEESHIP WILL TAKE PLAKE	7 in Engineering and 4 in Marketing & Operations
MAIN ACTIVITY OF THE COMPANY/INSTITUTION	MeltPrep has developed innovative laboratory equipment for the pharmaceutical industry. The technology is patented and opens new possibilities. The main activity is the commercialization of the technology and the development of new products to the diversify the product range.
A BRIEF EXPLANATION OF MAIN PROJECTS	<p><u>Engineering</u>: We are constantly working on the improvement and development of our products. We are using additive manufacturing (3d printing) to create prototypes of the new solution.</p> <p><u>Marketing & Sales</u>:</p>

	<p>Marketing of the existing VCM Product lines and preparation of the commercialization of new products of the MeltPrep development pipeline.</p> <p>The niche market with a few thousand customers requires targeted strategies to reach the potential buyers of the VCM technology. Within this internship different marketing channels should be used including online marketing, printed adds in scientific journals and cold calling campaigns. Participation in international fairs to promote our three different product lines.</p>
<p>PREVIOUS COLLABORATION IN INTERNSHIP/TRAINING PROGRAMMES?</p>	<p>We have hosted 7 global training trainees in the past, all of them contributed in an amazing way to our team and had the time of their lives not only work but also party and travel wise. Lander, even took time to create a LinkedIn post about his fantastic experience here in Graz at MeltPrep 😊</p> <div data-bbox="571 577 1388 1176">  <p>Lander Iraola Holgado · 1. Administración y Dirección de Empresas 4 Monate · 🌐</p> <p>Hace un año que tomé la decisión de coger las maletas y comenzar una nueva aventura lejos de casa para unirme al equipo de MeltPrep .</p> <p>Tras todo este tiempo, llega la hora de despedirse. Solamente tengo palabras de agradecimiento para tod@s y cada un@ de l@s integrantes que forman este maravilloso grupo por haberme acompañado durante esta etapa y por haber logrado que mi estancia en Graz haya sido especial. ¡Os deseo todo lo mejor para el futuro! 🚀</p> <p>It's been a year since I made the decision to pack my bags and start a new adventure away from home to join the MeltPrep team.</p> <p>After all this time, it's time to say goodbye. I only have words of thanks to each and every one of the members of this wonderful group for having accompanied me during this time and for having made my stay in Graz a special one. I wish you all the best for the future! 🚀</p> </div> <div data-bbox="571 1182 1388 1765">  </div>
<p>OTHER COMMENTARIES</p>	<p>We were able to extend the last Global Training internships for six more months.</p>